

# TRAINER'S PROFILE



## ABOUT ME

Currently serving as a Senior Lecturer at Universiti Malaysia Kelantan, located at its City Campus in Pengkalan Chepa, Kota Bharu, Kelantan.

Is a HRDF Certified Trainer and an appointed INSKEN Biskaunselor.

15 years experience working on accounts and finance.

All around knowledge on financial, marketing, operations management, logistics, and administration.

## SOCIAL MEDIA LINKS

Facebook:  
[facebook.com/nizamuddin.ar1966](https://www.facebook.com/nizamuddin.ar1966)

Instagram:  
[nizam660916](https://www.instagram.com/nizam660916)

## LANGUAGES

Bahasa Malaysia (written and spoken)  
English (written and spoken)

## MOHAMMAD NIZAMUDDIN BIN ABDUL RAHIM

Senior Lecturer



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## WORK EXPERIENCE

### UNIVERSITI MALAYSIA KELANTAN

Senior Lecturer  
March 2011 – present

### UNIVERSITI TEKNOLOGI MARA

Lecturer  
January 2007 – February 2011

### UNIVERSITI TEKNOLOGI MALAYSIA

Senior Assistant Accountant, Chemical Engineering  
Pilot Plant  
1999 – 2006

Assistant Accountant, Bursar's Office  
1991 – 2006

## EDUCATION:

### UNIVERSITI TEKNOLOGI MARA:

Master's in Business Administration (MBA), 2006  
Bachelor in Business Administration (Hons)  
(Marketing), 2003  
Diploma in Accountancy, 1988  
Certificate in Taxation, 1989

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## COURSE SUBJECT TAUGHT:

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**UNIVERSITI  
MALAYSIA  
KELANTAN**

- Operations Management
- Logistics and Distributive Trade
- Logistics and Supply Chain Management
- Retail Technology
- Franchise and Licensing
- Strategic Entrepreneurship
- Retail Operations
- Introduction to Retail Industry
- Principles of Marketing
- Human Resource Management

**UNIVERSITI  
TEKNOLOGI  
MARA**

- Marketing Communication
- Information Technology in Business
- E-commerce
- Fundamental of Entrepreneurship
- Marketing and Human Resources Management
- Business Communication
- Organizational Behaviour
- Fundamental of Management
- Introduction to Human Resources
- Introduction to Operation Management

## COURSE TRAINER / FACILITATOR / SPEAKER

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**UNIVERSITI  
MALAYSIA  
KELANTAN**

- Effective Asset and Inventory Planning and Management for Automotive After Sales Service
  - RGM Network for CIAST (2020)
- Excellence in Customer Service Skill for Automotive – After Sales Management
  - RGM Network for CIAST (2019)
- Business Plan and Marketing Strategy for Automotive
  - RGM Network for CIAST (2019)
- Practical Financial and Marketing Strategy for Automotive – After Services Management
  - RGM Network for CIAST (2018)
- Practical Financial and Marketing Strategy for Automotive Workshops – After Services Management
  - RGM Network for CIAST (2016)
- *Program Transformasi Minda UMK Siri 1 Tahun 2016*
- *Bengkel Kenali Potensi Staf Bil. 1/2015*
- *Program Transformasi Minda UMK Siri 1 Tahun 2015*
- *Program Transformasi Minda UMK Siri 2 Tahun 2014*
- *Program Transformasi Minda UMK Siri 1 Tahun 2014*
- *Kursus Teknopemasaran*
  - Agensi Nuklear Malaysia (2012)
- *Kursus Pengurusan Kewangan*
  - FELDA (2012)
- *Kursus Bimbingan Keusahawanan dan Perniagaan Untuk Peserta Inkubator Kemahiran Ibu Tunggal*
  - Jabatan Pembangunan Wanita Kelantan (2011)

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## UNIVERSITI TEKNOLOGI MARA

- *Kursus Asas Keusahawanan Siswa (KAKS)*, MEDEC UiTM Johor (2010)
- *Seminar Siswazah dan Keusahawanan*, HEA UiTM Johor (2009)
- *Kursus Asas Keusahawanan Siswa (KAKS)*, MEDEC UiTM Johor (2008)
- *Training for Trainers for Fundamentals of Entrepreneurship Trainers*, HEA UiTM Johor (2008)
- *Program Francaisi Siswazah dan Wanita*, Persatuan Francaisi Malaysia (2008)
- *Program Latihan Keusahawanan Siswa*, MEDEC UiTM Johor (2008)
- *Program Latihan Keusahawanan Siswa*, MEDEC UiTM Johor: 15 May 2008
- *Kursus Asas Keusahawanan Siswa (KAKS)*, MEDEC UiTM Johor (2007)

## CONSULTATION

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### UNIVERSITI MALAYSIA KELANTAN

- Business Coach for Entrepreneurship Development Program New Entrepreneurs Foundation
- INSKEN Biskaunselor
- INSKEN e-bizclinic
- Ros and Ros Trading
  - Preparation of Business Plan for Rural Business Challenge 2015
- Warno Best Farm Mushroom
  - Preparation of Business Plan for Rural Business Challenge 2015
- Warno Best Farm Mushroom
  - Preparation of Business Plan for Rural Business Challenge 2014
- Consulting Lecturer for *Program Pembangunan Ekonomi Komuniti (Prospek) 2014*
- My Mazal Enterprise Sdn. Bhd. (2011)
  - Preparation of business plan
- UKSB Ventures Sdn.Bhd. (2011)
  - Preparation of business model proposal
- Hasmahwide Enterprise (2011)
  - Preparation of business plan

### UNIVERSITI TEKNOLOGI MARA

- Perbadanan Nasional Bhd. (PNS) (2009)
  - Franchise Development Consultant
- Kolej Poly-tech MARA (KPTM) (2009)
  - Marketing Strategic Planning Facilitator

## COURSES / TRAINING ATTENDED

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### UNIVERSITI MALAYSIA KELANTAN

- INSKEN Train the Entrepreneurship Trainer Course
- HRDF TTT Certification Course
- Biskaunselor Capacity Development – Creating Online Course Training Program
- Train the Trainer (TTT) Industrial Revolution 4.0 Foundation Program
- Certified Industrial Revolution 4.0 Foundation Course
- *Kursus Perundangan Dalam Pengurusan Sumber Manusia*
- *Kursus Kepimpinan Strategik*
- Safety & Health Committee Course
- *Kursus Perundangan Badan Berkanun Siri 2 2018*

# TRAINER'S PROFILE

UNIVERSITI  
TEKNOLOGI  
MARA

- UMK Prime Lecture Series: The Mindset of a Super Achiever in Creating Unlimited Wealth & Success
- *Bengkel KIK Untuk Fasilitator Ketua dan Ahli Kumpulan*
- *Kursus Innovation & Creative Circle (ICC) Untuk Fasilitator*
- University Risk Management Workshop
- Seminar on New Innovative Financing Models for Business Growth
- *Kursus Induksi Keselamatan dan Kesihatan Pekerjaan Serta Perolehan Kad Hijau Siri 2*
- Academic Administrator Leadership and Governance Course
- *Bengkel TOT Fasilitator Kursus Kokurikulum Berkredit*
- *Bengkel TOT Kejurutahiran Kokurikulum Berkredit Fasa 2 Modul Teras Kebudayaan*
- *Bengkel TOT Kejurutahiran Kokurikulum Berkredit Fasa 2 Modul Teras Keusahawanan*
- IHE Lawn Bowl Coaching Course Level 1, KPT, 28 February – 3 March 2013
- 11<sup>th</sup>. International Entrepreneurship Forum, UMK
- Research Leadership Think Tank Series Building Capacity by Development of Program Modules for Trainers, AKEPT
- *Forum Pendidik Keusahawanan Nasional 2012 IPT Malaysia*
- The 12 Steps to Successful Exporting Workshop, MITI
- Entrepreneurship Leadership Training Program, UMK
- Development of Consortium of COEs Workshop, KPT
  
- Malaysian Logistic Roadmap: The Way Forward
- Entrepreneurship Workshop
- Training for Trainers Finishing School Program Workshop
- *Bengkel Latihan Pemantapan E-learning*
- Seminar on Effective Online Teaching
- *“Training of Trainers”* Workshop for LKS, KAKS and SIFE Program
- Basic Teaching and Learning Course

## COMMITTEES (historical)

UNIVERSITI  
MALAYSIA  
KELANTAN

- UMK Senate Member
- UMK Senate Undergraduate Committee Member
- UMK Academic Management and Administration Committee Member, Malaysia University Co-curriculum Council (UniCC)
- Member, Malaysia University Sports Council (MASUM)
- Facilitator, *KIK Konvensyen Inovatif dan Kreatif UMK 2017*
- Member, Academic Quality Committee, PUJAKA
- Member, UMK Undergraduate Academic Policy and Development Committee
- Member, Academic Promotion Committee
- Chairman, *Jawatankuasa Pembangunan Program Asasi Keusahawanan*
- Head, UMK Staff Entrepreneurship Course Development Committee
- Chairman, Special Committee on the development of Social Science Foundation Program
- Member, UNiK19 Business Advisor
- Member, UMK Entrepreneurship Course Review Committee
- Member, Faculty Entrepreneurship Committee
- Academic Auditor
  
- Sponsorship and Contribution Committee, “International Accounting and Business Conference”

UNIVERSITI  
TEKNOLOGI

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## MARA

- Main Committee, Mini Invention, Innovation and Design
  - Academic Quality Committee
  - Committee, *Kursus Motivasi dan Kaunseling Kepada Penasihat Akademik*
  - Committee, *Program Seminar Motivasi dan Strategi Pelajar*
  - Academic Quality Committee
  - Secretariat, *Kursus Asas Keusahawanan Siswa*
  - Secretariat, *Program Latihan Keusahawanan Siswa*
  - Sub-committee Sponsorship and Contributions, "International Accounting and Business Conference"
  - Secretariat, *Kursus Asas Keusahawanan Siswa*
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